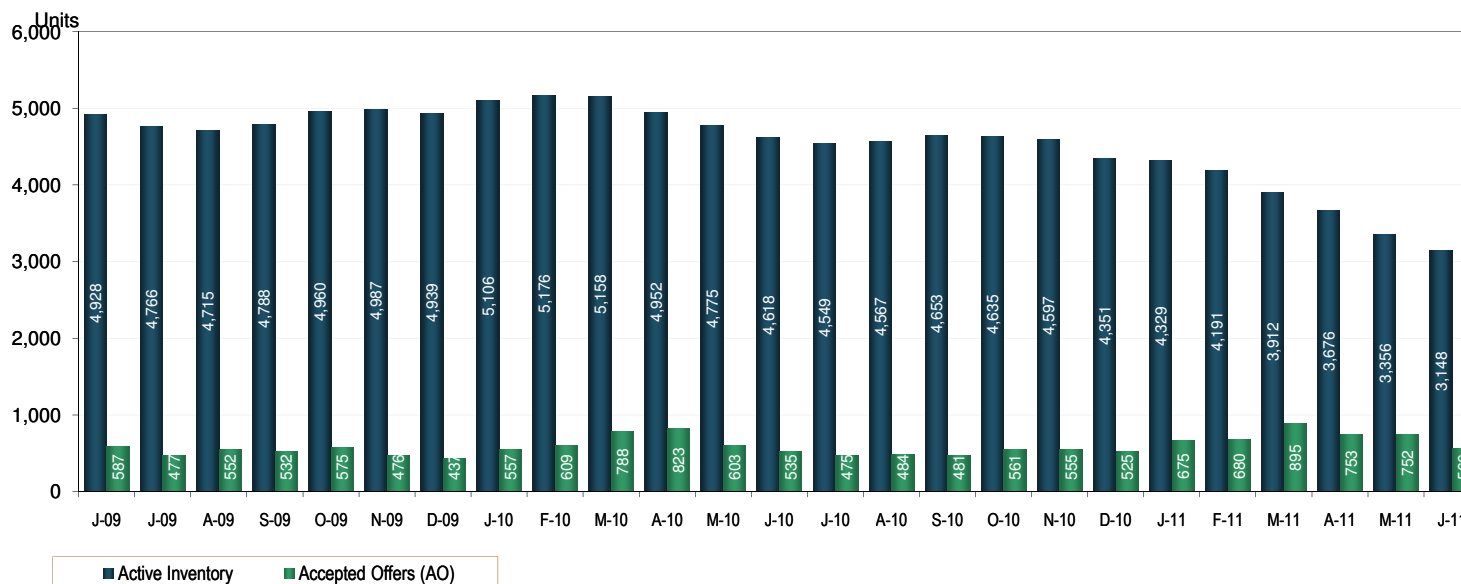


## Market Area Active Inventory vs Accepted Offers (AO)

7/4/2011



FILTER: Prop. Types: SFH Condo TwnHm Areas: Scottsdale (7433)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	J-09	J-09	A-09	S-09	O-09	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11
Sold Median Price	310	320	325	308	300	299	318	323	281	305	288	300	305	297	260	260	302	270	270	277	266	288	281	259	290
Sold Average Price	418	439	408	406	415	397	424	468	433	417	388	421	425	394	351	342	371	365	412	363	363	393	397	378	396
List Median Price	375	365	369	365	369	375	340	355	340	330	335	320	309	305	270	345	325	318	300	350	330	325	308	324	330
List Average Price	512	498	541	562	586	574	520	546	526	484	480	544	453	444	414	518	514	531	519	553	507	516	483	487	456
New Listings	1,006	1,005	1,033	1,115	1,257	1,050	885	1,322	1,122	1,299	1,195	1,004	1,057	975	1,019	1,070	1,045	894	744	1,107	929	1,084	912	911	832
Active Inventory	4,928	4,766	4,715	4,788	4,960	4,987	4,939	5,106	5,176	5,158	4,952	4,775	4,618	4,549	4,567	4,653	4,635	4,597	4,351	4,329	4,191	3,912	3,676	3,356	3,148
Sold Listings	607	564	483	526	552	522	553	416	471	698	695	697	730	548	528	474	505	511	622	517	615	742	772	764	856
Expired or Cancelled	777	690	531	510	510	547	496	598	443	529	578	578	679	569	517	503	502	377	465	454	387	468	395	479	474
Accepted Offers (AO)	587	477	552	532	575	476	437	557	609	788	823	603	535	475	484	481	561	555	525	675	680	895	753	752	566
AO / New Listings	58.3	47.5	53.4	47.7	45.7	45.3	49.4	42.1	54.3	60.7	68.9	60.1	50.6	48.7	47.5	45.0	53.7	62.1	70.6	61.0	73.2	82.6	82.6	82.5	68.0
AO / Inventory	11.9	10.0	11.7	11.1	11.6	9.5	8.8	10.9	11.8	15.3	16.6	12.6	11.6	10.4	10.6	10.3	12.1	12.1	12.1	15.6	16.2	22.9	20.5	22.4	18.0
Days on Market (DOM)	102	107	106	92	92	91	88	98	95	92	95	88	93	87	85	86	90	96	92	99	111	105	103	92	88
Mos Supply Inv. (MSI)	8.1	8.5	9.8	9.1	9.0	9.6	8.9	12.3	11.0	7.4	7.1	6.9	6.3	8.3	8.6	9.8	9.2	9.0	7.0	8.4	6.8	5.3	4.8	4.4	3.7
\$ per Sq Feet	163	162	158	160	162	158	163	164	158	162	155	159	160	152	142	138	146	140	146	144	143	147	147	145	146
Sale Price / List Price	95.0	95.0	95.0	95.8	95.7	95.7	95.4	95.0	95.1	95.4	95.6	95.4	95.2	95.7	95.5	95.3	94.8	95.0	93.9	94.8	95.3	95.3	95.6	95.8	95.8
3Mo Sold Avg \$	441	433	422	418	410	406	412	427	440	435	410	409	412	415	394	364	355	360	385	382	381	375	386	389	390
3Mo List Avg \$	559	531	517	535	565	575	564	548	532	518	496	500	491	480	437	460	483	520	521	537	529	527	503	497	476
3Mo \$ per SqFt	170	165	161	160	160	160	161	161	162	162	159	159	158	157	152	144	142	142	144	144	144	145	146	147	146
3Mo Sale P / List P	94.6	94.9	95.0	95.3	95.5	95.7	95.6	95.4	95.2	95.2	95.4	95.5	95.4	95.4	95.5	95.5	95.2	95.0	94.5	94.5	94.7	95.2	95.4	95.6	95.7

Based on information from Arizona Regional Multiple Listing Service, Inc.; Tucson Association of Realtors and Precort Area Association of Realtors for the period ending 6/30/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

